

2021 FINANCIAL STATEMENT

July 1, 2020-June 30, 2021

STATEMENT OF ACTIVITIES

	Without Donor Restriction	With Donor Restriction	Total FY 2021
SUPPORT AND REVENUE			
Membership	1,401,788		1,401,788
Contributions	2,669,212	1,249,486	3,918,698
Corporate Donations	268,574	129,000	397,574
Foundation Grants	532,045	5,134,914	5,666,959
Federal Grants	1,269,778		1,269,778
State and Local Grants	3,947,087		3,947,087
Other	2,468,136	759,164	3,227,300
SUPPORT AND REVENUE	12,556,620	7,272,564	19,829,184
NET ASSETS RELEASED FROM RESTRICTION	8,459,086	(8,459,086)	-
TOTAL SUPPORT AND REVENUE	21,015,706	(1,186,522)	19,829,184
EXPENSES			
Program Services			
River Restoration	4,837,024		
Hydropower Reform	6,799,400		
Clean Water Supply	1,429,707		
River Protection	1,396,177		
Total Program Services	14,462,308		14,462,308
Fundraising	2,794,533		2,794,533
Management and General	2,066,000		2,066,000
TOTAL EXPENSES	19,322,841		19,322,841
OTHER ITEMS			
Change in Value of Split-Interest Agreements	(10,286)		(10,286)
INCREASE (DECREASE) IN NET ASSETS	1,682,579	(1,186,522)	496,057
NET ASSETS AT BEGINNING OF YEAR	1,255,200	12,005,193	13,260,393
NET ASSETS AT END OF YEAR	2,937,779	10,818,671	13,756,450

STATEMENT OF FINANCIAL POSITION

June 30, 2021

ASSETS	
Cash and Cash Equivalents	10,779,558
Investments	3,724,137
Grants and Pledges Receivable	2,138,809
Accounts Receivable	3,307,339
Other Assets - Principally	
Prepaid Expenses	208,904
Fixed Assets - net of accumulated depreciation of \$364,096	66,062
TOTAL ASSETS	20,224,809
LIABILITIES	
Accounts Payable and	
Accrued Expenses	3,202,804
Accrued Salaries and	
Related Benefits	664,579
Refundable Advances	2,033,258
Charitable Gift Annuities Payable	155,800
Deferred Rent	408,355
Deposits	3,563
TOTAL LIABILITIES	6,468,359
NET ASSETS	
Without Donor Restriction	2,937,779
With Donor Restriction	10,818,671
TOTAL NET ASSETS	13,756,450
TOTAL LIABILITIES AND NET ASSETS	20,224,809

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As the hardships of COVID-19 continued to batter our communities, supporters re-affirmed their commitment to a future of healthy rivers and clean water. The results below are testament to our many loyal donors, who supported our conservation mission during a very challenging year. We are truly grateful for your generosity.

FUNDING AND CORE MISSION SUPPORT

We successfully raised \$19,829,184 million in philanthropic revenue from individuals, family and private foundations, bequests, corporations and government grants. A bright spot was the 11 percent increase in giving by individual donors at all levels. Our active membership has grown from approximately 28,000 two years ago to 38,000 — a 35 percent increase. Foundation support was also strong, ending the fiscal year 99 percent to goal for restricted grants and 103 percent over goal for unrestricted grants.

LOOKING AHEAD

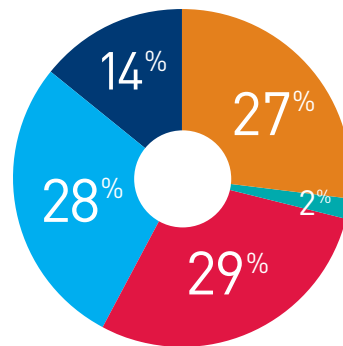
In fall 2021, American Rivers launched the Leadership Circle to honor and engage individual donors who support our mission with gifts of \$10,000 or more, as well as the President's Circle for those whose make gifts or pledges of \$100,000 or more. We are excited to launch these ways for individuals to collectively and individually increase the impact their philanthropy has on the health of our rivers. For details, please contact Mandy Hughes (MHughes@AmericanRivers.org).

We were also proud to launch a new partnership with FreeWill — a free online tool that allows individuals to write their wills and include American Rivers in their estate planning. To date, the partnership has resulted in new bequest commitments totaling \$385,000. For details on making a planned gift, please contact Corey Christy (PlannedGiving@AmericanRivers.org).



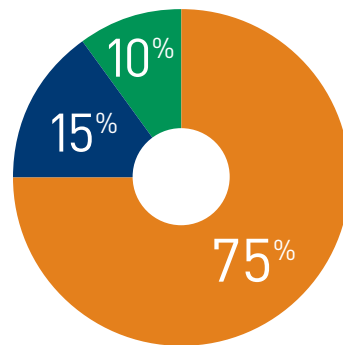
PHOTO: KEITH RAMOS, USFWS

MOOSEHORN NATIONAL WILDLIFE REFUGE, MAINE



2021 SUPPORT & REVENUE

- Individuals
- Corporations
- Foundation Grants
- Government
- Other



2021 EXPENSES

- Program Services
- Fundraising
- Management and General